

COLLEGE of BUSINESS

Dean • Garrey Carruthers

Associate Dean • Kathleen Brook

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Assistant Dean • Sylvia Acosta

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Advising Coordinator • Celina Talamantes

Bachelor of Accountancy

Bachelor of Arts in Economics

Bachelor of Business Administration – Majors in Economics, Finance, General Business, Information Systems, International Business, Management, and Marketing

Associate in Prebusiness

Mission of the College of Business

NMSU's College of Business provides a continually improving learning environment that prepares students to meet the challenges of a global economy.

The College, as part of an Hispanic-serving institution, provides all students, but especially those from New Mexico, convenient access to high-quality, professional education programs. Selected programs may be designed to serve students from throughout the U.S. or in selected international locations.

The College provides intellectual and professional development to business students and faculty through course work, research centers, research programs, and student- and faculty-exchange programs.

The College provides excellence in teaching at the undergraduate, master's, and doctoral levels.

The College continually seeks to add high-quality educational and service programs that target specific economic sectors, such as high-technology industries, public utilities, entrepreneurship, banking, insurance and golf.

The College provides both faculty and students with opportunities to enrich their understanding of global business issues and ensures that the international content of our programs and courses reflects the location of NMSU and its proximity to Latin America.

The College secures input from significant constituencies, such as students, alumni, and business practitioners, regarding their educational needs and their views of the College.

The College faculty are involved in research and consulting endeavors, thereby allowing them to enhance their ability to engage in effective teaching and contribute to the body of knowledge in business administration.

Requirements for Bachelor's Degrees

- Successful completion of requirements as listed under the college's General Education and Other Foundation Courses section and lower- and upper-division Business Core sections. This requirement does not apply to those students pursuing the Bachelor of Arts in Economics. (For this degree, see the Economics and International Business section below.)
- Successful completion of requirements as listed by the department for a specific major.
- Completion of required lower division courses prior to taking any of the last 30 credits used to meet degree requirements.
- A minimum cumulative grade point average (GPA) of 2.0 in all courses taken at NMSU.
- A minimum cumulative GPA of 2.0 in all courses taken in the College used to meet specific college course requirements.
- A minimum cumulative GPA of 2.0 in all courses in the College used to meet specific major course requirements.
- A minimum of 128 credits of approved courses.
- A minimum of 54 upper division credits.

- Last 30 credits must be completed at NMSU; of these credits, the student not regularly enrolled at NMSU the previous year must complete a minimum of 20 credits in upper-division courses, including a minimum of 12 upper-division credits in the major.
- Successful completion of at least 64 degree credits outside the College of Business. Among these credits are a maximum of 9 credits of economics and 6 credits of statistics.
- For transfer students, a minimum of 33 business credits required for a business degree must be completed in the College of Business.
- For transfer students, a minimum of 12 credits in courses required in the major must be completed in the College of Business.

The college will accept toward a degree a maximum of 8 credits combined from the following 3 categories: music organizations (band, orchestra, or chorus), physical activity courses, and occupational education (prefixed "OE"). Additional OE credits may be counted based on articulation agreements.

The only courses that may be taken on an S/U option by students in the College of Business are general electives outside the college. Courses listed under General Education and Other Foundation Courses may not be taken S/U except that students may take up to 9 credits of honors courses on an S/U basis to fulfill these requirements.

All students planning to earn a degree in the College of Business are advised through the college's Advising Center during their freshman and sophomore years or until they have completed all lower division requirements as listed under the General Education and Other Foundation Courses and Lower-division Business Core requirements sections. Students who complete these requirements are assigned to a faculty member for advising. Students who complete these requirements and those listed in the section for specific majors will have satisfied the university's general education requirements.

Lower-division requirements must be substantially completed before the student is permitted to take upper-division courses (numbered 300 or above) offered by the College of Business.

General Education and Other Foundation Courses (39 credits)

NOTE: General Education requirements were under revision at the time of publication. Students must check with their advising center for current requirements and lists of specific courses that meet these requirements.

COMM 265G, Principles of Human Communication, or COMM 253G ¹	3
ENGL 111G, Rhetoric and Composition, or ENGL 111H ¹	4
ENGL 203G, Business and Professional Communication, or ENGL 218G ¹	3
E ST 251/STAT 251, Statistics for Business and the Behavioral Sciences; or E ST 311G, Statistical Applications	3
MATH 120, Intermediate Algebra ¹	3

Accreditation

New Mexico State University has been accredited since 1926 by the North Central Association of Colleges and Secondary Schools as a degree-granting institution. The university was accredited in 1954 by the American Association of University Women.

The baccalaureate and graduate degree programs in business administration and accounting offered in the College of Business are accredited by AACSB International—The Association to Advance Collegiate Schools of Business.

Students who place out of MATH 120 must take an additional 3 credits of general elective outside the College of Business.

MATH 142G, Calculus for the Biological and Management Sciences	3
MATH 121, College Algebra	3
Human thought/behavior: ANTH 120G, ANTH 125G, ANTH 201G, ANTH 203G, PSY 201G, or PHIL 233G	3
Historical perspectives: from Part II (A), General Education Requirements	3
Literature and fine arts: from Part II (E), General Education Requirements	3
Basic natural sciences: from Part II (B), General Education Requirements	8
¹ Grade of C or better required	
Majors in economics must have a grade of C or better in ECON 251G, ECON 252G, E ST 251 or E ST 311G (or the equivalent) and MATH 142G.	
MATH 230 is strongly encouraged for IS majors.	

Business Core, lower division (18 credits)

ACCT 251, Management Accounting and ACCT 252, Financial Accounting ²	6
BCIS 110G, Introduction to Computerized Information Systems, or C S 110G	3
BUSA 111, Business in a Global Society	3
ECON 251G-252G, Principles of Macroeconomics, Microeconomics ²	6
² Not recommended for freshman year.	

Business Core, upper division (27 credits)

BCIS 338, Business Information Systems I (all majors except IS), or BCIS 350, Systems Analysis and Modeling (IS majors)	3
BLAW 316, Legal Environment of Business (all majors except PGM and Sports Marketing), or BLAW 313, Sports and the Law (PGM and Sports Marketing majors)	3
BUSA 365, Design and Delivery of Goods and Services	6
BUSA 421, Integrated Business Concepts I	3
FIN 341, Financial Analysis and Markets	3
MGT 309, Human Behavior in Organizations	3
Upper-division elective in economics or experimental statistics, excluding E ST 311G, Statistical Applications (Information Systems majors must take ECON 405, Economic Statistics)	
One upper division elective in business (excluding E ST 311G)	3

Associate in Prebusiness Degree

To complete the associate degree, 66 credits are required, including the general education requirements and lower-division business core described above. A minimum cumulative grade point average of 2.0 is also required. The last 15 credits towards the degree must be earned at NMSU.

Minors in Business

Minors are available in accounting, business administration, economics, finance, information systems, insurance, international business, management and marketing. The college also cooperates with the College of Arts and Sciences in offering minors in global political economy and U.S.-Mexico border studies.

Prelaw Students

Because the practice of law often involves business-related problems, the majors in the college provide an excellent preparation for the prelaw student. The college has attorneys on the faculty who are available as advisers.

Graduate Work

The College of Business also offers programs leading to the following degrees: Master of Business Administration, Master of Arts (Economics), Master of Accountancy, Master of Science (Experimental Statistics), and Ph.D. in Business Administration. For details on programs leading to these degrees, see the current Graduate School Catalog.

MINOR: Business Administration

This minor is available to all students except those seeking the Bachelor of Accountancy and the Bachelor of Business Administration. A cumulative GPA of at least 2.0 is required for 18 credits, nine of which must be upper division. Students must select nine credits from only one of the following course prefixes: ACCT, BUSA, ECON, FIN, INTB, MGT, or MKTG. Students must select an additional nine credits from any of the following prefixes: ACCT, BA, BCIS, BLAW, BUSA, ECON, FIN, INTB, MGT, MKTG.

Transferring Business Courses

The following business courses have been identified as transferable from NMSU to other public two year and four year institutions in New Mexico. The equivalent course at other institutions can be identified using the common course number which appears in parentheses below. Similarly, students from

other institutions can use the common course number to identify business courses that can be transferred to NMSU.

ACCT 251, Management Accounting (ACCT 2123)
ACCT 252, Financial Accounting (ACCT 2113)
ACCT 301, Financial Accounting I (ACCT 2133)
BCIS 110G, Introduction to Computerized Information Systems (BCIS 1113)
BLAW 316, Legal Environment of Business or BLAW 317 (BLAW 2113)
BLAW 418, Uniform Commercial Code and Advanced Business Law Topics (BLAW 2123)
BUSA 111, Business in a Global Society (BUSA 1113)
ECON 251 G, Principles of Macroeconomics (ECON 2113)
ECON 252G, Principle of Microeconomics (ECON 2123)
FIN 341, Financial Analysis and Markets (BFIN 2113)
MKTG 303, Principles of Marketing (MKTG 2113)
MGT 201G, Principles of Management (MGMT 2113)
E ST 251, Statistics for Business and the Behavioral Science, or E ST 311G or STAT 251 (MATH 2313)

ACCOUNTING and INFORMATION SYSTEMS

Professor Manson P. Dillaway, department head

Professors Dillaway, Mills, Scribner; *Associate Professors* Kreie, Nelson, Oliver, Seipel, Tunnell; *Assistant Professors* Alt, Billiot, Calk, McNelis, Mora; *College Assistant Professors* Schoener, Shannon, Smith
(505) 646-4901

DEGREE: Bachelor of Accountancy
MAJOR: Accounting

DEGREE: Bachelor of Business Administration
MAJOR: Information Systems

MINORS: Accounting
Information Systems

DEGREE: Bachelor of Accountancy

The Bachelor of Accountancy degree is available to students choosing accounting as a major. The curriculum is designed to prepare you for the excellent opportunities that exist in public accounting practice and in business, government, and nonprofit organizations. It is also appropriate for those who may choose to seek either the Master of Accountancy or the Master of Business Administration degree after graduation.

Every candidate for the Bachelor of Accountancy degree must fulfill the following requirements in addition to the general education and other foundation courses and the business core courses (see above).

Major Courses (27 credits)

These requirements combined with the accounting courses required above provide a minimum of 30 credits in accounting.

ACCT 301 and 302, Financial Accounting I and II	6
ACCT 353, Cost Accounting	3
ACCT 403, Federal Taxation I	3
ACCT 451, Auditing Theory and Practices	3
ACCT 452, Accounting Systems	3
BLAW 418, Uniform Commercial Code and Advanced Business Law Topics	3
Electives in accounting, upper-division	6

Elective Courses (17 credits)

Viewing a Wider World (two courses from two colleges other than the College of Business, from courses listed in General Education Requirements, Part III)	6
General electives (at least 8 credits must be taken outside the College of Business)	11

DEGREE: Bachelor of Business Administration

Every candidate for the Bachelor of Business Administration degree must fulfill the following requirements in addition to the requirements for admission to the major and the upper-division business core courses (see above).