

Students who place out of MATH 120 must take an additional 3 credits of general elective outside the College of Business.

MATH 142G, Calculus for the Biological and Management Sciences	3
MATH 121, College Algebra	3
Human thought/behavior: ANTH 120G, ANTH 125G, ANTH 201G, ANTH 203G, PSY 201G, or PHIL 233G	3
Historical perspectives: from Part II (A), General Education Requirements	3
Literature and fine arts: from Part II (E), General Education Requirements	3
Basic natural sciences: from Part II (B), General Education Requirements	8
¹ Grade of C or better required	
Majors in economics must have a grade of C or better in ECON 251G, ECON 252G, E ST 251 or E ST 311G (or the equivalent) and MATH 142G.	
MATH 230 is strongly encouraged for IS majors.	

Business Core, lower division (18 credits)

ACCT 251, Management Accounting and ACCT 252, Financial Accounting ²	6
BCIS 110G, Introduction to Computerized Information Systems, or C S 110G	3
BUSA 111, Business in a Global Society	3
ECON 251G-252G, Principles of Macroeconomics, Microeconomics ²	6
² Not recommended for freshman year.	

Business Core, upper division (27 credits)

BCIS 338, Business Information Systems I (all majors except IS), or BCIS 350, Systems Analysis and Modeling (IS majors)	3
BLAW 316, Legal Environment of Business (all majors except PGM and Sports Marketing), or BLAW 313, Sports and the Law (PGM and Sports Marketing majors)	3
BUSA 365, Design and Delivery of Goods and Services	6
BUSA 421, Integrated Business Concepts I	3
FIN 341, Financial Analysis and Markets	3
MGT 309, Human Behavior in Organizations	3
Upper-division elective in economics or experimental statistics, excluding E ST 311G, Statistical Applications (Information Systems majors must take ECON 405, Economic Statistics)	3
One upper division elective in business (excluding E ST 311G)	3

Associate in Prebusiness Degree

To complete the associate degree, 66 credits are required, including the general education requirements and lower-division business core described above. A minimum cumulative grade point average of 2.0 is also required. The last 15 credits towards the degree must be earned at NMSU.

Minors in Business

Minors are available in accounting, business administration, economics, finance, information systems, insurance, international business, management and marketing. The college also cooperates with the College of Arts and Sciences in offering minors in global political economy and U.S.-Mexico border studies.

Prelaw Students

Because the practice of law often involves business-related problems, the majors in the college provide an excellent preparation for the prelaw student. The college has attorneys on the faculty who are available as advisers.

Graduate Work

The College of Business also offers programs leading to the following degrees: Master of Business Administration, Master of Arts (Economics), Master of Accountancy, Master of Science (Experimental Statistics), and Ph.D. in Business Administration. For details on programs leading to these degrees, see the current Graduate School Catalog.

MINOR: Business Administration

This minor is available to all students except those seeking the Bachelor of Accountancy and the Bachelor of Business Administration. A cumulative GPA of at least 2.0 is required for 18 credits, nine of which must be upper division. Students must select nine credits from only one of the following course prefixes: ACCT, BUSA, ECON, FIN, INTB, MGT, or MKTG. Students must select an additional nine credits from any of the following prefixes: ACCT, BA, BCIS, BLAW, BUSA, ECON, FIN, INTB, MGT, MKTG.

Transferring Business Courses

The following business courses have been identified as transferable from NMSU to other public two year and four year institutions in New Mexico. The equivalent course at other institutions can be identified using the common course number which appears in parentheses below. Similarly, students from

other institutions can use the common course number to identify business courses that can be transferred to NMSU.

ACCT 251, Management Accounting (ACCT 2123)
ACCT 252, Financial Accounting (ACCT 2113)
ACCT 301, Financial Accounting I (ACCT 2133)
BCIS 110G, Introduction to Computerized Information Systems (BCIS 1113)
BLAW 316, Legal Environment of Business or BLAW 317 (BLAW 2113)
BLAW 418, Uniform Commercial Code and Advanced Business Law Topics (BLAW 2123)
BUSA 111, Business in a Global Society (BUSA 1113)
ECON 251 G, Principles of Macroeconomics (ECON 2113)
ECON 252G, Principle of Microeconomics (ECON 2123)
FIN 341, Financial Analysis and Markets (BFIN 2113)
MKTG 303, Principles of Marketing (MKTG 2113)
MGT 201G, Principles of Management (MGMT 2113)
E ST 251, Statistics for Business and the Behavioral Science, or E ST 311G or STAT 251 (MATH 2313)

ACCOUNTING and INFORMATION SYSTEMS

Professor Manson P. Dillaway, department head

Professors Dillaway, Mills, Scribner; **Associate Professors** Kreie, Nelson, Oliver, Seipel, Tunnell; **Assistant Professors** Alt, Billiot, Calk, McNelis, Mora; **College Assistant Professors** Schoener, Shannon, Smith
(505) 646-4901

DEGREE: Bachelor of Accountancy
MAJOR: Accounting

DEGREE: Bachelor of Business Administration
MAJOR: Information Systems

MINORS: Accounting
Information Systems

DEGREE: Bachelor of Accountancy

The Bachelor of Accountancy degree is available to students choosing accounting as a major. The curriculum is designed to prepare you for the excellent opportunities that exist in public accounting practice and in business, government, and nonprofit organizations. It is also appropriate for those who may choose to seek either the Master of Accountancy or the Master of Business Administration degree after graduation.

Every candidate for the Bachelor of Accountancy degree must fulfill the following requirements in addition to the general education and other foundation courses and the business core courses (see above).

Major Courses (27 credits)

These requirements combined with the accounting courses required above provide a minimum of 30 credits in accounting.

ACCT 301 and 302, Financial Accounting I and II	6
ACCT 353, Cost Accounting	3
ACCT 403, Federal Taxation I	3
ACCT 451, Auditing Theory and Practices	3
ACCT 452, Accounting Systems	3
BLAW 418, Uniform Commercial Code and Advanced Business Law Topics	3
Electives in accounting, upper-division	6

Elective Courses (17 credits)

Viewing a Wider World (two courses from two colleges other than the College of Business, from courses listed in General Education Requirements, Part III)	6
General electives (at least 8 credits must be taken outside the College of Business)	11

DEGREE: Bachelor of Business Administration

Every candidate for the Bachelor of Business Administration degree must fulfill the following requirements in addition to the requirements for admission to the major and the upper-division business core courses (see above).

In the upper-division core IS majors must take ECON 405, Economic Statistics, as their ECON or E ST elective.

MAJOR: Information Systems

The Information Systems program prepares you for a variety of administrative and technical positions associated with the analysis and design of computerized information systems. Potential employers include information system service organizations, public accounting/consulting firms, manufacturing and merchandising business, banks and other financial institutions, government, and others.

Major Courses (27 credits)

ACCT 452, Accounting Systems.....	3
BCIS 122, Introduction to Information Systems Programming.....	3
BCIS 222, Introduction to Object Oriented Programming.....	3
BCIS 322, Intermediate Object Oriented Programming.....	3
BCIS 450, Systems Design, Development and Implementation.....	3
BCIS 475, Database Management Systems	3
Electives in BCIS, upper-division (may not include BCIS 498).....	9

Elective Courses (17 credits)

Viewing a Wider World (two courses from two colleges other than the College of Business, from courses listed in General Education Requirements, Part III)	6
General electives (at least 4 credits must be taken outside College of Business)	11

MINOR: Accounting

In order to obtain a minor in Accounting, a student must complete 18, or more, credit hours of approved course work in Accounting (ACCT), of which at least 12 hours are in courses numbered 300, or higher. A cumulative grade point average of 2.0 over the 18 hours must be earned. Required courses include ACCT 251, 252, and 301. BUSA 365 may be substituted for 3 hours of Accounting numbered 300 or higher. The remaining hours may be satisfied by completing any upper-division courses in Accounting. Application forms for an Accounting minor are available from the Department of Accounting and Information Systems, room 232, Business Complex Building. These may be submitted for approval when a student begins the remaining class(es) in Accounting, leading to the minor.

MINOR: Information Systems

In order to obtain a minor in Information Systems (IS), a student must complete 18, or more, credit hours of approved coursework in IS, of which at least 12 hours are in courses numbered 300, or higher. A cumulative grade point average of at least 2.0 over the 18 hours must be earned. Required courses include BCIS 122, 222, and 338 or 350. Computer Science 187 may be substituted for BCIS 122. The remaining 9 hours may be satisfied with any upper-division BCIS courses (including ACCT 452) chosen with the consent of a BCIS advisor. It should be noted that many upper-division BCIS courses require BCIS 322 as a prerequisite. Application forms for an IS minor are available from the Department of Accounting and Information Systems, room 232, Business Complex Building. These may be submitted for approval when a student begins the remaining class(es) in IS, leading to the minor.

ECONOMICS and INTERNATIONAL BUSINESS

Professor Michael Ellis, department head

Professors Carruthers, Ellis, Enomoto, Gegax, Matta, Murray, Nordyke (emeritus), Nowotny (emeritus), Orton (emeritus), Peach, Popp, Remmenga, D. W. Smith, Steiner, Willman; *Associate Professors* Adkisson, Brook, Clason, Daniel, Erickson, Gould, McGuckin; *Assistant Professor* Blank, Lee, McFerrin; *College Associate Professor* V. Bullock; *College Assistant Professor* Schmidt (505) 646-2113

DEGREE: Bachelor of Business Administration
MAJOR: Economics

MAJOR: International Business

DEGREE: Bachelor of Arts in Economics
MAJOR: Economics

MINOR: Economics

SHARED MINORS: Global Political Economy
International Business
United States/Mexico Border Studies

DEGREE: Bachelor of Business Administration
MAJOR: Economics

This program is especially suitable for students who find economics interesting and who intend, perhaps without additional formal education beyond the Bachelor's degree, to take jobs in business or government. This degree prepares you for a wide variety of jobs including those leading eventually to positions of executive responsibility. It is also appropriate for those who may choose to seek a Master of Business Administration degree after graduation.

Every candidate for this degree must complete the following courses with a grade of C or better: ECON 251G, ECON 252G, E ST 251 or E ST 311G (or the equivalent), and MATH 142G. In addition to completing the general education and foundation courses and the business core courses (see above), you must fulfill the following requirements.

Major Courses (24 credits)

ECON 304, Money and Banking.....	3
ECON 371, Intermediate Microeconomic Theory	3
ECON 372, Intermediate Macroeconomic Theory.....	3
ECON 405, Economic Statistics.....	3
ECON 489, Senior Economics Seminar.....	3
Electives in economics, upper-division	9

Elective Courses (20 credits)

Viewing a Wider World (two courses from two colleges other than the College of Business, from courses listed in General Education Requirements, Part III)	6
General electives (at least 7 credits must be taken outside the College of Business).....	14

MAJOR: International Business

This program is intended for those who plan to work for government agencies or firms with operations abroad or between the United States and foreign countries. The program prepares you for positions requiring knowledge of international payments, foreign exchange markets, world marketing techniques for products, export and import procedures, and international investments.

Every candidate for this degree must complete the following courses with a grade of C or better: ECON 251, ECON 252G, E ST 251 or E ST 311G (or the equivalent), and MATH 142G. In addition to completing the general education and other foundation courses and the business core courses (see above), international business majors must fulfill the following requirements.

Major Courses (30 credits)

I B 351, International Business.....	3
I B 450G, International Economics.....	3
I B 475, International Finance.....	3
Choice of one from ECON 324G, ECON 325G, ECON 330, I B 398, and HON 380G3	
I B 489, Senior Seminar in International Business	3
Functional area in business (upper-division courses in a single functional area of business beyond those elsewhere required for the I B major)	15

Other Requirements for the Major

Foreign language: Students must demonstrate oral and written proficiency at the intermediate mid-level according to ACTFL proficiency guidelines.

International experience requirement: Students must partake of an international experience equivalent to a semester abroad in a university where the language of instruction is not English.

Elective Courses (14 credits)

Viewing a Wider World (two courses from two colleges other than the College of Business from courses listed in General Education Requirements, Part III)	6
General electives (at least 7 credits must be taken outside the College of Business).....	8